

WEJO CEO CONTENT

VIDEO TRANSCRIPT

Richard Barlow [00:00:00] Well, at the moment, about 11 percent of all cars in the world are connected and about 40 percent will be connected by 2030, and where motor manufacturers are going towards, is that they want to provide better experiences to the driver and Wejo is the platform that enables that to happen. I want Wejo to be synonymous with data trust, privacy and security, but synonymous with providing amazing experiences to drivers, where drivers understand this data from the car, but actually this data is there for good. Wejo to me means we journey it's this idea actually that, you know, your car is connected, but we'll protect you.

Jeffrey D. Warshaw [00:00:36] When Richard started talking about Wejo and his vision, I was immediately taken. The great combination of ambition but humility, knowing that he requires the help of so many for his vision to become reality.

Sarah Larner [00:00:56] Richard's vision single handedly inspired not just the team at Wejo, but everyone around him. You could say that people were buying into Richard, buying into his ideas, and were really energized and inspired by how he saw that future. And his energy and passion is contagious.

Diarmid Ogilvy [00:01:21] Not only was he a visionary, but he's incredibly strategic and at the time he was the only person overseeing the development of the connected car. He was talking to all the right people within the OEMs. He is audacious and tenacious beyond comparison. We're now talking to pretty much every OEM in the world except for two of them if I'm correct. And that is testament to what these OEMs feel about Richard and his strategy.

Risako Mibe [00:01:50] Wejo has an advantage in this coverage of the marketplace and reach to new customers and OEM partners, and that's why Honda selected Wejo as a core partner of data business. And we believe that this is motivated by Richard's vision and leadership and also his commitment to Wejo company.

Josh Berg [00:02:13] I remember meeting Richard, and my initial reaction is that this guy is either brilliant or crazy. He's talking about partnering with multiple automakers, arguably the most competitive sector in the world. They're all extremely reluctant to collaborate. And so Richard was entering this industry and asking automakers and suppliers to trust him to do something that they had never done before.

Benoit Joly [00:02:43] The first time I met Richard was in a meeting in Paris. He started explaining a very bright vision about how data could be turned into value for OEMs. He sparked something very important for me, for my boss at that time, and this was a creation for us of a brand new business line around data monetization.

Martin Rudigier [00:03:03] What was clear for me is that he absolutely believes in what he's building, you know, it's been, I think, seven years since he founded the company. It doesn't seem that, you know, there was ever a time when he questioned what he was working on since then and that conviction and that passion really came through even in that very first meeting.

John Maxwell [00:03:27] Richard is a very strong visionary. He can see patterns. He can see things, frankly, way before a lot of other people see them. All of that aside, one of the things I've noticed about Richard, which I really respect and admire, is he'll take time with his family. So I see, you know, a person that has a reasonable balance, despite the fact that obviously building Wejo is an enormous task. It's really a pleasure.

Richard Barlow [00:03:52] So to win all these contracts with OEMs from global OEMs where we are this scale up, proudly based in the northwest of the U.K., it's been an amazing achievement.

Forward-Looking Statements.

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Important Information About the Proposed Business Combination and Where to Find It.

In connection with the proposed business combination, a preliminary registration statement on Form S-4 was filed by the Company with the SEC on July 16, 2021. The Form S-4 included preliminary proxy statements to be distributed to holders of Virtuoso's common stock in connection with Virtuoso's solicitation for proxies for the vote by Virtuoso's stockholders in connection with the proposed business combination and other matters as described in the Form S-4, as well as a prospectus of the Company relating to the offer of the securities to be issued in connection with the completion of the business combination. Virtuoso, Wejo and the Company urge investors, stockholders and other interested persons to read the Form S-4, including the proxy statement/prospectus incorporated by reference therein, as well as other documents filed with the SEC in connection with the proposed business combination, as these materials contain important information about Wejo, Virtuoso, and the proposed business combination. Such persons can also read Virtuoso's final prospectus dated January 21, 2021 (SEC File No. 333-251781), for a description of the security holdings of Virtuoso's officers and directors and their respective interests as security holders in the consummation of the proposed business combination. After the Form S-4 has been declared effective, the definitive proxy statement/prospectus will be mailed to Virtuoso's stockholders as of a record date to be established for voting on the proposed business combination. Stockholders will also be able to obtain copies of such documents, without charge, at the SEC's website at www.sec.gov, or by directing a request to: Virtuoso Acquisition Corp., 180 Post Road East, Westport, CT 06880, or (203) 227-1978. These documents can also be obtained, without charge, at the SEC's web site (<http://www.sec.gov>).

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